# illinois



#### **MAGAZINE FAST FACTS:**

5,200 magazines printed/mailed

issues published annually, in both print and online

NEW advertising \$500 rates - as low as

Numerous high-impact advertising opportunities!

*IP&R* readers can help you grow sales!

#### **Impressive Purchasing Power**

Our members are responsible for **more than 54,500 park sites**. They have direct purchasing authority for programming, products, and services needed for:

- 337,620 acres of land
- 4,312 baseball and softball fields
- 3,740 playgrounds
- 3,022 tennis/pickleball courts
- 2,394 picnic areas
- 1,684 volleyball courts
- 1,642 soccer fields
- 1,106 gardens/horticulture centers
- 906 health clubs & recreation centers
- 860 hiking, jogging & nature trails
- 818 beach, boating & fishing areas
- 377 swimming pools and water parks
- 376 ice rinks
- 364 arts centers
- 337 bike & BMX trails
- 196 sled hills
- 150 golf courses
- 112 museums
- 88 driving ranges
- 87 skate parks
  67 dog parks
- 22 zoos

# PARKS AND RECREATION

# Hyper-Targeted Readership Base

Illinois Parks & Recreation magazine and Buyer's Guide readers are active members of the Illinois Association of Park Districts (IAPD) and Illinois Park & Recreation Association (IPRA). They are the elected officials and professionals who run the daily operations of the state's park districts, forest preserves, conservation areas, special recreation associations, and recreation departments.

Our readers include commissioners, executive directors and superintendents who have direct authority for park and recreation agency budgets across the state. **That represents more than \$1 billion of combined spending.** 

Surveys show that 95 percent of IAPD and IPRA members regularly read the magazine. More than 39 percent have contacted advertisers for more information, and 41 percent have purchased products or sought bids based on magazine advertisements. **Illinois park and recreation decision-makers WILL see your ad!** 



2024

**RATE CARD** 

**ADVERTISING** 

## **ILLINOIS PARK & REC AGENCIES BY THE NUMBERS**



Amount agencies spend annually on capital construction with in-state businesses





IAPD and IPRA memberoriented websites receive more than **450,000 combined** hits each month.

www.ilparks.org www.ilipra.org



The official magazine of Illinois Association of Park Districts and Illinois Park & Recreation Association

www.ilparks.org • www.ilipra.org

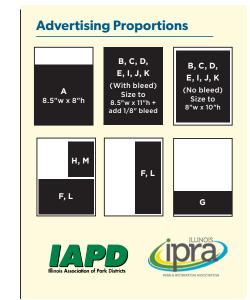
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PARKS AND RECREATION

### 2024 IP&R Deadlines & Editorial Content\*

Jan/Feb 2024 Deadline: Dec. 21, 2023	• Indoor Fitness and Menta	l Wellness	
March/April 2024 Deadline: Jan. 30, 2024	<ul> <li>Athletics</li> <li>2023 Award Winners</li> </ul>	March/April issue now includes the 2024 Buyer's Guide insert!	
May/June 2024 Deadline: March 30, 2024	<ul> <li>Risk Management</li> <li>Aquatics</li> </ul>		
July/Aug 2024 Deadline: May 30, 2024	Designing Outdoor Spaces		
Sept/Oct 2024 Deadline: July 30, 2024	<ul> <li>Leadership &amp; Governance</li> <li>2025 Conference Preliminary Program</li> </ul>		
Nov/Dec 2024 Deadline: Sept. 30, 2024	• Equity & ADA Compliance • 2025 Legal Calendar		



\*Tentative content - additional editorial will be announced prior to each issue deadline. Contact Todd Pernsteiner for more information at todd@pernsteiner.com or (952) 841-1111.

#### **Advertising Formats & Content**

Email print-ready PDF file (300 dpi) or contact Todd Pernsteiner for larger files transfer instructions. If you need design assistance, contact (952) 841-1111 or todd@pernsteiner.com. Publishers reserve the right to decline or suggest alterations to any and all submitted advertising for any reason. Please inquire if you have questions about your ad.

All ads are full color. Non-members, add 20% to rates.				<sup>.S.</sup> when y	Save up to \$1,800 when you book at the 6x rate!		
All listed rates are the advertising fee per issue.	Width x Height	1 issue	<b>20</b> 2 issues	<b>)23 Magaz</b> 3 issues	ine Ad Rat 4 issues	t <b>es</b> 5 Issue	6 Issues
(A) Back Cover*	8.5" x 8" (+ .125" bleed)	\$1,665	\$1,616	\$1,565	\$1,540	\$1,510	\$1,465
(B) Inside Cover*	8.5" x 11" (+ .125" bleed)	\$1,460	\$1,430	\$1,405	\$1,375	\$1,350	\$1,325
(C) Inside Back Cover*	8.5" x 11" (+ .125" bleed)	\$1,325	\$1,275	\$1,245	\$1,220	\$1,165	\$1,095
(D) Center Spread (2 pages)*	8.5" x 11" (+ .125" bleed)	\$2,330	\$2,275	\$2,225	\$2,120	\$2,095	\$2,015
(E) Full Page	8.5" x 11" (+ .125" bleed)	\$1,275	\$1,255	\$1,220	\$1,170	\$1,085	\$1,015
(F) 1/2 Page	3.625" x 10" or 7.5" x 4.88"	\$785	\$770	\$745	\$685	\$670	\$655
(G) 1/3 Page Banner	8.5" x 3.25" (+ .125" bleed)	\$715	\$705	\$695	\$670	\$660	\$635
(H) 1/4 Page	3.625" x 4.5"	\$625	\$600	\$585	\$560	\$535	\$520
2024 Buyer's Guide							
(I) Back Cover*	8.5" x 11" (+ .125" bleed)	\$1,655					
(J) Inside Front Cover*	8.5" x 11" (+ .125" bleed)	\$1,450	BUYERS BUIDE BUIDE BOTH IN PRINT & BOTH IN PRINT & BUILD & BUI		N 20241	41	
(K) Full Page	8.5" x 11" (+ .125" bleed)	\$1,200				n of the <i>IP&amp;R</i> ill now be March/April Igazine and Ne IAPD and a stand-alone	
(L) 1/2 Page	3.625" x 10" or 7.5" x 4.88"	\$725					
(M)1/4 Page	3.625" x 4.5"	\$585					
(N) Additional yellow page category listing(s)	All IAPD and IPRA members receive one complimentary yellow pages category listing	\$135			osite as a sta		
(O) Logo listings	Submit high resolution logo	\$150		ONLINE!	piece ior		
(P) 50-word description	Text (up to 50 words)	\$150					

\* Premium spaces available on a first-come, first-serve basis - please call for availability.

Advertising questions? Contact: Todd Pernsteiner, Account Manager Phone: 952-841-1111 | Email: todd@pernsteiner.com



PARKS AND RECREATION

## **2024 Advertising Insertion Order Contract**

Please reserve the following advertising space(s) for us in the 2024 Illinois Park & Recreation magazine.

Space Requested	2024 Issues Your Ad(s) Will Run	Qty	Ad Fee	Total
(A) Back Cover*	□Jan/Feb □Mar/Apr □May/Jun □Jul/Aug □Sep/Oct □Nov/D	ec Qty:	x \$	= \$
(B) Inside Front Cover*	□Jan/Feb □Mar/Apr □May/Jun □Jul/Aug □Sep/Oct □Nov/D	ec Qty:	x \$	= \$
(C) Inside Back Cover*	□ Jan/Feb □ Mar/Apr □ May/Jun □ Jul/Aug □ Sep/Oct □ Nov/D	ec Qty:	x \$	= \$
(D) Center Spread*	□Jan/Feb □Mar/Apr □May/Jun □Jul/Aug □Sep/Oct □Nov/D	ec Qty:	x \$	= \$
(E) Full Page	□ Jan/Feb □ Mar/Apr □ May/Jun □ Jul/Aug □ Sep/Oct □ Nov/D	ec Qty:	x \$	= \$
(F) 1/2 Page	□ Jan/Feb □ Mar/Apr □ May/Jun □ Jul/Aug □ Sep/Oct □ Nov/D	ec Qty:	x \$	= \$
(G) 1/3 Page Banner	□ Jan/Feb □ Mar/Apr □ May/Jun □ Jul/Aug □ Sep/Oct □ Nov/D	ec Qty:	x \$	= \$
(H) 1/4 Page	□ Jan/Feb □ Mar/Apr □ May/Jun □ Jul/Aug □ Sep/Oct □ Nov/D	ec Qty:	x \$	= \$

#### 2024 Buyer's Guide

□ Mar/Apr Buyer's Guide insert & stand-alone online guide	Qty:	x \$	= \$
□ Mar/Apr Buyer's Guide insert & stand-alone online guide	Qty:	x \$	= \$
□ Mar/Apr Buyer's Guide insert & stand-alone online guide	Qty:	x \$	= \$
□ Mar/Apr Buyer's Guide insert & stand-alone online guide	Qty:	x \$	= \$
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□ Mar/Apr Buyer's Guide insert & stand-alone online guide	Qty:	x \$	= \$
	<ul> <li>Mar/Apr Buyer's Guide insert &amp; stand-alone online guide</li> </ul>	<ul> <li>Mar/Apr Buyer's Guide insert &amp; stand-alone online guide</li> <li>Qty:</li> <li>Mar/Apr Buyer's Guide insert &amp; stand-alone online guide</li> <li>Qty:</li> </ul>	<ul> <li>Mar/Apr Buyer's Guide insert &amp; stand-alone online guide</li> <li>Mty: x \$</li> <li>Mar/Apr Buyer's Guide insert &amp; stand-alone online guide</li> <li>Mty: x \$</li> <li>Mar/Apr Buyer's Guide insert &amp; stand-alone online guide</li> <li>Mty: x \$</li> <li>Mar/Apr Buyer's Guide insert &amp; stand-alone online guide</li> <li>Mty: x \$</li> <li>Mar/Apr Buyer's Guide insert &amp; stand-alone online guide</li> <li>Mty: x \$</li> <li>Mar/Apr Buyer's Guide insert &amp; stand-alone online guide</li> <li>Mty: x \$</li> <li>Mar/Apr Buyer's Guide insert &amp; stand-alone online guide</li> <li>Mty: x \$</li> <li>Mar/Apr Buyer's Guide insert &amp; stand-alone online guide</li> <li>Mty: x \$</li> </ul>

\* Premium spaces available on a first-come, first-serve basis - please call for availability.

TOTAL 2024 ADVERTISING SPACE RESERVATION: \$

 $\hfill\square$  Pick-Up Ad Each Issue  $\hfill\square$  New Ad Each Issue

#### **Advertiser Information**

Company	Contact Person
Street Address	
City	State Zip
Phone ( )	Fax ( )
Email	Business Category

#### **Agreement to Advertise**

Date\_\_\_

By completing and signing this form, I agree to place advertisements as indicated. I understand that I may change the size and color of my ad without penalty, and that my frequency discount originally agreed to will continue as long as I maintain an advertising schedule that meets the frequency associated with such discount. Should I make cancellations that will change my frequency, I understand that I will be billed the difference between the rate at the frequency originally booked and the rate at the frequency actually achieved. I understand that I will be billed for each ad after the publication of each issue and that the invoice amount is to be remitted within 30 days from the invoice date.

Advertiser Signature \_\_\_\_\_\_ Printed Name \_\_\_\_\_\_ Title \_\_\_\_\_

#### **Credit Card Information:**

Card Number_
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Expiration \_\_\_\_\_ / \_\_\_\_

\_\_\_\_\_

Code \_\_\_\_\_

Signature \_\_\_\_\_

All payments are due by advertising due dates.

Make checks payable to: IAPD Illinois Association of Park Districts (IAPD) Attn: IP&R Magazine 211 East Monroe, Springfield, IL 62701

Return completed form to Todd Pernsteiner at todd@pernsteiner.com. Questions? Call (952) 841-1111.

#### Thank you for supporting IAPD and IPRA!